
## Peter H. C. Ho

Partner

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> Peter Ho is often sought out to assist real estate sector clients with acquisitions, financing, construction and leasing. He counts local developers and listed corporations among his clients.

Chambers Greater China Region

# Overview

Peter Ho is a partner in the Real Estate practice in JSM's Hong Kong office. Institutional investors, private equity funds, commercial and private banks, statutory bodies, real estate investment companies (listed or non-listed), developers, and individual investors rely on Peter for counsel in all stages of the real estate investment cycle, including acquisition, financing, construction, pre-sale, and leasing. Clients regularly seek his advice on such transactional matters as:

- Major block acquisition for investment or redevelopment
- Pre-sale of uncompleted developments (commercial and residential)
- Property joint ventures
- Real estate financing transactions
- Compulsory sale under the Land (Compulsory Sale for Redevelopment) Ordinance (Cap 545)
- Land grant restrictions/conditions and modifications

# Experience

**Represented:**

- Blackstone and the buyer consortium formed with the Canada Pension Plan Investment Board in the US$16.1 billion acquisition of AirTrunk, a leading Asian data centre operator, as Hong Kong counsel.
- A consortium of developers/investors in the acquisition of Kowloonbay International Trade & Exhibition Centre (KITEC) for redevelopment as a composite residential, hotel and commercial development.
- A local property owner in the HK$838.7 million disposal of 10 office floors and a G/F retail unit together with some signages and car parks at Viva Place, 36 Heung Yip Road, Wong Chuk Hang, to Dah Sing Bank, involving the preparation of and negotiation on the Deed of Mutual Covenant, naming right and right of first refusal over signages.

- A consortium of investors in its HK$1.2 billion acquisition of the residential development site located at 992-998 King's Road and 2-16 Mount Parker Road, Quarry Bay, Hong Kong, from the receivers.
- The receivers in the en bloc disposal of the residential development at 3 San Lau Street, Hung Hom, involving complexities around compliance with the Residential Properties (First-hand Sales) Ordinance (Cap.621).
- Hon Kwok Land Investment Company, Limited on HK$338 million disposal of The Bauhinia Hotel (TST) at Knutsford Place, Nos.5, 7 and 9 Observatory Court, Kowloon.
- The trustee of a discretionary trust on its HK$410 million acquisition of The Connaught, a hotel located at 138 Connaught Road West, Hong Kong.
- The joint venture platform between Blackstone and Storefriendly in
  - the acquisition of an industrial building previously known as Hale Weal Industrial Building at 22/28 Tai Chung Road, Tsuen Wan, New Territories, Hong Kong for HK$558 million.
  - the acquisition of an industrial building known as Novel Industrial Building at 850-870 Lai Chi Kok Road, Kowloon, Hong Kong for HK$850 million.

- ESR Group Limited through its wholly-owned subsidiary, in the formation of a joint venture with Chinachem Group, with a total capital commitment from shareholders of up to HK$14 billion to develop a prime cold storage and logistics facility in Kwai Chung, Hong Kong. The deal was recognised as Deal of the Year 2022 by China Law Business Journal.
- M&G Real Estate in the sale of LiFung Centre, a 487,350 sq ft logistics property at 2 On Ping Street, Sha Tin, Hong Kong for approximately HK$1.8 billion (equivalent to approx. US$232 million).
- A listed corporate investor in the disposal of strata title commercial units at 703-705 Nathan Road, Kowloon.
- A local listed company in the acquisition of a majority interest in AXA Centre, 151 Gloucester Road, Hong Kong, together with subsequent intra-group transfers. Also acted for a major international bank in financing the acquisition and for the company in the subsequent sale of strata title units.
- A real estate investment fund in the acquisition of all the units in Central Mansion, 527-539 Jaffe Road and 8-14 Cannon Street, Causeway Bay, for redevelopment into a composite office and commercial building now known as Tower 535.

- A local developer in the strata title pre-sale of a number of office and commercial buildings at 133 Hoi Bun Road; 55 King Yip Street; 403-413 Castle Peak Road; 10 Cheung Yue Street; 52, 54, and 56 Tsun Yip Street; and 10 Shing Yip Street.
- A listed corporate investor in the acquisition of 3 and 4 Glenealy, Hong Kong, and the subsequent unification of title under the Land (Compulsory Sale for Redevelopment) Ordinance Cap 545.
- A financial institution in financing the acquisition of a commercial building at 88 Gloucester Road, Hong Kong, and the local listed corporate owner in the subsequent sale of the building by way of disposal of the entire issued share capital of the offshore property-holding company.
- A real estate investment fund in the acquisition of all strata title units of Arts Mansion, 31 Conduit Road for redevelopment into a residential development. Also acted in the subsequent strata title pre-sale/sale of units.
- A real estate investment fund in the acquisition of a number of residential/commercial buildings in Caine Road, Hong Kong, for redevelopment, including the related acquisition and construction financing and subsequent pre-sale of the redeveloped residential and retail building.
- A local listed company in the acquisition of 8-22 Tang Lung Street, Causeway Bay, by acquiring a chain of property holding companies for redevelopment as a commercial/office building.
- Hong Kong Science and Technology Parks Corporation (incorporated under the Hong Kong Science and Technology Parks Corporation Ordinance, Cap.565) on the granting, modification, and surrendering of long-term leases of land for industrial development at the three industrial estate sites (Tai Po, Yuen Long, and Tseung Kwan O).
- A local investor in the disposal of a block of service apartments at 138 Connaught Road West, Hong Kong.
- A local developer in the strata title pre-sale of residential developments known as The Horizon and Centra Horizon in Pak Shek Kok and The Aurora in Tsuen Wan.

**Acted:**

- As trustee appointed by the Lands Tribunal in the compulsory sale of Kam Kwok Building/National Building, Gloucester Road, Wanchai, under the Land (Compulsory Sale for Redevelopment) Ordinance Cap 545. The property has been redeveloped into a hotel.
- As trustee appointed by the Lands Tribunal in the compulsory sale of 307, 309 and 311 Des Voeux Road West, Hong Kong, under the Land (Compulsory Sale for Redevelopment) Ordinance Cap 545.
- As trustee appointed by the Lands Tribunal in the compulsory sale of 11-13 Matheson Street under the Land (Compulsory Sale for Redevelopment) Ordinance Cap 545. The judgment of the Lands Tribunal provides useful clarification of the general duties of care of trustees to the majority and the minority owners.

# Recognition

- Leading Individual – Real Estate (International Firms), China – *Chambers Greater China Region*

- Leading Individual - Real Estate (International Firms), China - *Chambers Asia Pacific*
- Other Noted Practitioner - Real Estate (International Firms), China - *Chambers Asia Pacific*
- Recognised Practitioner - Real Estate (International Firms), China - *Chambers Asia Pacific*
- One of Asia's "leading lawyers" in the real estate sector - *Asialaw Leading Lawyers*

# Qualifications

## Education

- Obtained the first and second law degrees in England in 1982 and 1984 respectively
- The College of Law, Lancaster Gate, London Law Society Final Course 1983-4

## Admissions

- Singapore
- Australia, Australian Capital Territory
- England and Wales
- Hong Kong

## Languages

- Cantonese
- English
- Mandarin

# Related content

- JSM advises JD.com on the acquisition of Lai Sun's interest in CCB Tower for HK$3.498 billion, 24 July 2026
- JSM advises on the disposal of 1 North Point Terrace for over HK$1.9 billion, 9 June 2026
- JSM advises Reward Investment Limited on HK$838.7 million disposal of 10 office floors and a G/F retail unit at Viva Place, 16 April 2026
- JSM strengthens Chambers Greater China 2026 rankings, 15 January 2026
- JSM advises Hon Kwok Land Investment Company, Limited on HK$338 million disposal of The Bauhinia Hotel (TST), 30 October 2025
- JSM advises on HK$410 million acquisition of The Connaught amid Hong Kong's living sector growth, 11 September 2025

- JSM advises a consortium of investors on its HK$1.2 billion acquisition of a development site at King's Road and Mount Parker Road in Quarry Bay, 9 July 2025
- Chambers Greater China Region Guide 2025 ranks JSM in 11 practice areas and recognises 23 lawyers, 17 January 2025
- JSM advises M&G Real Estate on disposal of LiFung Centre, 31 October 2024
- JSM advises Blackstone on the acquisition of AirTrunk as Hong Kong legal counsel, 17 September 2024
- Revamping the compulsory sale regime in Hong Kong – Land (Compulsory Sale for Redevelopment) (Amendment) Ordinance 2024, 4 September 2024
- Hong Kong's Extension of Government Leases Bill passed into law, 4 July 2024
- Chambers Asia Pacific and Greater China 2024 rank JSM in 18 practice areas and recognise 23 lawyers, 18 January 2024
- Hong Kong: concealed risks and legal exposures for unauthorized building works and illegal structures, 4 October 2023
- Proposal to streamline land lease extensions in Hong Kong, 14 August 2023
- JSM advises Weave Living on LaSalle joint venture and acquisition of third Hong Kong property this year, 29 August 2022
- JSM advises ESR on joint venture with Chinachem to develop logistics facility in Hong Kong and the lenders providing debt financing backing the successful bid for the Kwai Chung site, 17 August 2022
- Chambers Asia Pacific and Greater China 2022 rank 15 JSM practice categories and 18 lawyers, 18 January 2022